Changes to Vault

Vault experienced a makeover! The resource has been revamped to provide a more intuitive user experience, focus on content requested more by our university subscribers, and provide tools and content never before seen.

Thousands of robust company profiles exist on Vault, including external research, survey results and analysis by our in-house team of editors, providing a “Vault Verdict” on each company. Company profiles include employee reviews, and even job and internship postings exclusive to that employer!

Our Internship Database has been revamped as well, to provide even more insight and insider information on annually-available internships in various industries across globe. New videos are being added to the Career Videos section, including topics pertaining to: Interviews, Resumes, Career Fairs, Specific Industries and Professions, Professional and Leadership Development, Communication skills, Non-Profits, Career Transition and many more!

Our Guidebooks Section contains over 100 titles covering various career topics. Guides may be downloaded for later use, or read online through an integrated reader “app” right in your browser! Vault will list the guides alphabetically, and by industry or career topic.

Our yearly rankings now includes the Top Employers in over 16 industry verticals!
Where to Register

Welcome to unlimited, premium access to Vault.com has arranged for you to have free, unrestricted privileges to the largest most comprehensive online career resource available. Content is updated daily so be sure to visit frequently.

**Please Log In**

Email:

Password:

Forgot Password?

**New to Vault?**

- Create a profile and get seen by top employers and recruiters
- Ability to submit a company or school review
- View or download all of Vault’s award-winning guides
- Set your preferences and save important content to “My Vault”
- Sign-up for Job Alerts & Career Advice Newsletter

If you need assistance accessing your account, please contact support@vault.com.

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Create Your Free Account

Check either ‘Professional’ or ‘Student’.

Required information consists of your name, email address, password, professional experience and level, location, zip code, and areas of interest.

After clicking ‘Create Account’, you will have complete and unlimited access to your universities Vault portal access.
Changing Your Password

If you ever want to change your password, just log in, go to ‘Welcome’ and then ‘My Account’.

From there, you can change your password by clicking on the pencil to the right of it.
The homepage of Vault is your one-stop-shop for you to begin your career discovery. You can access ranking information, research companies, or read editorial as soon as you login.
### Reviews & Rankings

**Vault is the most trusted source for insider company reviews and yearly rankings in a wide range of industries. Search from thousands of employers across the globe!**

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**Best Hardware & Equipment Companies**

Vault now ranks the best Computer Hardware, Computer Software, Internet & Social Media companies. Use our rankings to research employers and find the best fit for you.

<table>
<thead>
<tr>
<th>2014 Rank</th>
<th>2013 Rank</th>
<th>Change</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>NR</td>
<td>—</td>
<td>Intel Corporation</td>
</tr>
<tr>
<td>2</td>
<td>NR</td>
<td>—</td>
<td>EMC Corporation</td>
</tr>
<tr>
<td>3</td>
<td>NR</td>
<td>—</td>
<td>Xerox Corporation</td>
</tr>
<tr>
<td>4</td>
<td>NR</td>
<td>—</td>
<td>International Business M</td>
</tr>
<tr>
<td>5</td>
<td>NR</td>
<td>—</td>
<td>Apple Inc.</td>
</tr>
<tr>
<td>6</td>
<td>NR</td>
<td>—</td>
<td>Pitney Bowes Inc.</td>
</tr>
<tr>
<td>7</td>
<td>NR</td>
<td>—</td>
<td>Cisco Systems, Inc.</td>
</tr>
<tr>
<td>8</td>
<td>NR</td>
<td>—</td>
<td>NCR Corporation</td>
</tr>
<tr>
<td>9</td>
<td>NR</td>
<td>—</td>
<td>Dell Inc.</td>
</tr>
<tr>
<td>10</td>
<td>NR</td>
<td>—</td>
<td>Hewlett-Packard Corpora</td>
</tr>
</tbody>
</table>

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**Culture**

On a scale of 1 to 10, where 1 is extremely poor and 10 is excellent, how would you rate your firm’s culture?

- **Benefits**
- **Business Outlook**
- **Client Interaction**
- **Compensation**
- **Culture**
  - **Firm Leadership**
  - **Financial Benefits**
  - **Green Initiatives**
  - **Hiring Process**
  - **Hours**
  - **Informal Training**
  - **International Mobility**
  - **International Opportunities**
  - **Philanthropy**
  - **Promotion Policies**
  - **Relationships with Managers**
  - **Satisfaction**
  - **Work/Life Balance**

---

**2014 Rankings**

<table>
<thead>
<tr>
<th>Company</th>
<th>Score</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>IBM</td>
<td>9.830</td>
<td>Los Angeles, CA</td>
</tr>
<tr>
<td>General Company</td>
<td>9.330</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Xerox Corporation</td>
<td>9.266</td>
<td>New York, NY</td>
</tr>
<tr>
<td>IBM &amp; Partners</td>
<td>9.157</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Xerox</td>
<td>9.115</td>
<td>New York, NY</td>
</tr>
<tr>
<td>R &amp; D &amp; Co. (Baldr)</td>
<td>8.983</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Xerox</td>
<td>8.663</td>
<td>New York, NY</td>
</tr>
<tr>
<td>IBM &amp; Company</td>
<td>8.679</td>
<td>New York, NY</td>
</tr>
</tbody>
</table>
The Blackstone Group was founded as an M&A boutique in 1985 by Stephen A. Schwarzman and Peter G. Peterson, two former Lehman Brothers Bankers. At Lehman, Schwarzman was the chairman of mergers and acquisitions, and Peterson was chief executive of the firm. Despite the two’s top-tier clout, Blackstone’s early days were humble. When the firm first opened in New York City it had a startup-sized staff of four and a modest balance sheet of $400,000. However, the group of four persevered, and Blackstone completed its initial public offering in June 2007, raising $4 billion dollars. At the time, it was the largest U.S. IPO since 2002. Today, the firm has offices across the U.S., in New York, Atlanta, Boston, Chicago, Dallas, Houston, Los Angeles, San Francisco, and Menlo Park, Calif. It also has international offices in cities such as London, Paris, Dublin, Dusseldorf, Istanbul, Mumbai, Dubai, Hong Kong, Beijing, Shanghai, Singapore, Sydney, Seoul and Tokyo. The firm's global headquarters remains in New York City, in prestigious offices on Manhattan’s Park Avenue. As an investment and advisory firm, Blackstone says it maintains a small firm in order to give senior-level attention to investors and clients, and engages only in friendly takeovers rather than in hostile takeovers.

**Survey Says**

**Vault Verdict:** Ranked No. 1 in the Vault Banking 50 and No. 1 in terms of prestige, The Blackstone Group is one of the most highly respected financial employers in North America, if not the world. It has formidable private equity and real estate businesses, one of the world's largest credit and hedge fund of funds platforms, a very strong restructuring practice, and a well-known M&A advisory business. Although alternative investing might be the firm’s strong suit and Blackstone’s very well-known in the PE industry, the firm has a significant investment banking presence on Wall Street and attracts high caliber candidates from the top schools in the country. As a result, the firm’s hiring process is extremely competitive and typically limited to a few top-tier schools, including Harvard and Penn. Internships are offered by the firm and are said to be excellent experiences where interns work on live deals and get exposure to senior dealmakers. The firm’s corporate culture has the feel of an early-stage company, with small deal teams and a cohesive, collaborative workforce. The people within the Blackstone ranks are said to be incredibly intelligent, hardworking, and committed to the firm and its clients. Junior bankers will get incredible learning experiences, working alongside senior bankers and receiving significant exposure to highly complex, interesting deals. Although salaries at Blackstone will vary (partly due to the small deal teams, high level of responsibility, and strong deals), compensation is excellent, exceeding the Street average. Insiders say the firm focuses on philanthropic initiatives but note the firm could do more in the area of green initiatives. As for its business outlook, it’s outstanding. The firm’s management team is said to be among the best and brightest in finance, employees morale is high, and Blackstone’s business units are all at the top of their game and expanding.

**Affiliated Companies**

The Blackstone Group (Asia)
As we work with thousands of companies, we are able to list exclusive internship opportunities within Vault. Not to mention detailed Intern Reviews, where your patrons can read advice directly from their peers.

Internship Opportunities

NEW: Best Overall Internships
1. BP America Inc
2. Bain & Company
3. Bates White Economic Consulting
4. Elliott Davis, LLC
5. Evercore Partners

NEW: Best Consulting Internships
1. Bain & Company
2. Bates White Economic Consulting
3. Plante Moran
4. The Boston Consulting Group
5. PwC (PricewaterhouseCoopers)

NEW: Best Internships for Marketing & Communications Majors

NEW: Best Internships for Engineering Majors

NEW: Best Internships for Marketing & Communications Majors

NEW: Best Engineering Internships
Industries and Professions

Our comprehensive industry & profession profiles provided a detailed overview, the structure, future job outlook, tips for entry, personality traits, needed skills and interest, salary range and much more!

Quick Facts

<table>
<thead>
<tr>
<th>Duties</th>
<th>Produce and process bills and collect payments from customers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alternate Title(s)</td>
<td>None</td>
</tr>
<tr>
<td>Salary Range</td>
<td>Below $25,000 to $50,000</td>
</tr>
<tr>
<td>Employment Prospects</td>
<td>✓ Good</td>
</tr>
<tr>
<td>Advancement Prospects</td>
<td>✓ Good</td>
</tr>
<tr>
<td>Work Environment</td>
<td>Primarily indoors</td>
</tr>
<tr>
<td>Best Geographical Location(s)</td>
<td>Opportunities are available throughout the country, but are best in large, metropolitan areas</td>
</tr>
<tr>
<td>Education and Training</td>
<td>High School Diploma</td>
</tr>
<tr>
<td>Related School Subjects</td>
<td>Business, English, Mathematics</td>
</tr>
<tr>
<td>Experience</td>
<td>No experience is needed, but those with experience are more likely to land jobs, earn higher pay, and get promoted</td>
</tr>
<tr>
<td>Skills</td>
<td>Business Management, Financial, Math</td>
</tr>
<tr>
<td>Personality Traits</td>
<td>Conventional, Enterprising, Organized</td>
</tr>
</tbody>
</table>
“A Day in the Life” Articles

A Day in the Life: Strategic Planning Entertainment Executive

While there’s no typical day, below are some of the most common tasks:

- Interfacing with other business units, domestically and abroad, either in calls or in meetings (25%)
- Presentations to the senior executive team on key decisions (25%)
- Presentations from the business units on growth initiatives within other groups (10%)
- Responding to requests from senior management (25%)
- Managing junior team members (15%)

This sounds monotonous or unclear, read on for an illustration of the specifics. Overall, the hours are long. There are often stories of many executives who have families or children, or often forsake them for their careers.

7:00 a.m.: Arrive at work, makes conference calls to Europe to discuss progress on a major new initiative to expand in Europe.

8:00 a.m.: Breakfast meeting with a manager in another business unit. I update one another on work and keep both ears close to the ground.

9:00 a.m.: Review a subordinate’s presentation, assigned last night. The presentation is due early tomorrow for the CEO — revisions must be read with haste.

10:00 a.m.: Return some morning phone calls. Glance at e-mail for any urgent.

10:30 a.m.: Leave for an off-site meeting to discuss what to do with a tv division in which the top chief just left.

10:45 a.m.: Call into assistant. Have her type up e-mail responses to some of the day’s requests.

A Day in the Life: Investment Banking Sales

Here’s a look at a day in the life of a sales associate:

6:45 Get to work. (“I try to get in around 6:45. Sometimes it’s 7:00.”)

6:50 After checking e-mail and voice mail, start looking over The Wall Street Journal. (“I get most of my sales ideas from The Wall Street Journal. I’d say 70 to 75 percent of my ideas. I also read the Economist, Business Week, just for an overview, some Barron’s and the Financial Times. Maybe three issues out of the five for the week for FT.”)

7:15 Start checking Bloomberg’s, getting warmed up, going over your ideas and figuring out where things stand.

7:45 Meet with your group in a conference room for a brief meeting to go over stuff. (“We go over the traders’ area [what the traders will focus on that day], go over research, what the market quotes are on a particular issue.”)

8:15 Get back to desk, and get ready to start pitching ideas.

9:15 Have a short meeting with your smaller group.

10:00 One of your clients calls to ask about bonds from a particular company. You tell her you’ll get right back to her. Walk over to talk to an analyst who covers that company (“I’m in contact a lot with my analyst. I listen to my analyst.”)

10:15 Back on the horn with your client.

12:30 Run out to lunch with another salesperson from your group. (“We often buy each other lunch. Sometimes to celebrate a big deal we’ll order in lunch. We usually go to Little Italy Pizza Place, or Del’s Sandwiches. It’s always the same people, and it’s always the same six places.”)

1:00 Back at your desk, check voice mail. (“If I leave for 30 minutes or so, when I get back, I’ll have five messages.”)

2:00 One of your clients wants to make a move. (“I trade something every day. Maybe anywhere from one to 10 trades. It’s on a rolling basis. You plant seeds, and maybe someday one of them grows into a trade.”)

3:15 Another client calls and wants to place an order.

Within our industries and profession areas, patrons will be able to search from hundreds of our day in the life articles, where patrons can read about the daily responsibilities in a particular industry, profession and even the actually organization.
Newly added are a list of videos covering advice for interviews, creating industry specific resumes and even cover letters. New videos are continued to be added.
Read weekly blog postings from our experienced editors and contributing network. Topics range from interview questions to Q&A’s session with top executives in numerous industries.
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- Diversity Guides
- Finance Guides
- Grad School Guides
- Interviewing Guides
- Law Guides
- Top Employer Guides

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Forbes magazine calls Vault Guides CliffsNotes for Careers. Find out which industry and company is right for you.
If you run into any technical problems or have any questions about your account, please contact Account Executive or our Service department at support@Vault.com.